



## ANNOUNCEMENT

From Bill Zielinski  
Executive Vice President and Chief Operating Officer

I am pleased to announce the next progression of leadership at CTI - St. Paul as we honor the plans of General Manager Bruce Torgerson and Inside Sales Manager Dee Olson who plan to retire in 2017, following an important special assignment for the duration of this year to improve our value added services and CRCS.

The following promotions and organizational changes are effective May 1<sup>st</sup>

### **Bob Harville, St. Paul General Manager**

Bob will succeed Bruce Torgerson as General Manager of St. Paul which includes bottom line responsibility for the Duluth, Owatonna and Monterrey Divisions. Bob has been St. Paul's Asst. GM since 2013 and outside sales manager beginning in 2007. Bob started his CTI career in outside sales in 1998. He holds an MBA from Bethel University and a Bachelor's degree from the University of Minnesota. Bob lives in Lino Lakes, MN with his wife Laura and four daughters.

### **Charlie Davidson, Regional Manager**

Charlie is promoted to this new role to fully leverage the synergies and efficiencies of a more closely integrated St. Paul and Duluth operations. This will be a key function in ensuring we continue to provide the best service to our Duluth customers by remaining locally present while bringing the significant breadth and depth of the St. Paul branch to this important Minnesota market. This role will draw upon Charlie's many successful years in the Duluth market including positions in operations, outside sales, and as general manager. Charlie first joined CTI in 1995. He lives in Canyon, MN with his wife Katie and three children.

### **Mitch Patterson, Sales Manager**

Mitch is promoted to Sales Manager with responsibility for St. Paul's Account Managers and Account Representatives. Mitch began his career with CTI in 2004 in Inside Sales. In 2012, Mitch moved to outside sales and has done an outstanding job managing key strategic accounts. Mitch will be completing his Bachelor's degree in Business Management at Rasmussen College in 2017. Mitch lives in Lakeville, MN with his wife Ashley and their daughter Charlotte.

**Chris Erickson, Account Manager**

Chris is promoted to the role of Account Manager taking over responsibility of Mitch's former territory, covering southern Minnesota and southwestern Wisconsin. Chris has been with Chicago Tube since September 2015 and previously worked for Donaldson and has distribution experience from Arrow Electronics. Chris received his Bachelor's degree in Sports Management from Southwest Minnesota State. Chris lives in Prior Lake, MN with his wife Karen and two children Morgan and Parker.

**Bruce Torgerson, Value Added Project Manager**

Together with Dee Olson, Bruce will move into a critically important special assignment regarding CTI's value added products. He will report to the company's Executive Committee during this assignment. Ultimately, the objective of this assignment will be to ensure that all of our value added offerings are absolutely best-in-class when benchmarked against both our customers' requirements and all other competitive offerings in the marketplace. This project will focus heavily on our Owatonna and CTI-Fabrication areas and will include moving Owatonna onto the Global Shop ERP system. Bruce is ideally suited for this position given his long experience in production cutting dating back to his years at Fraser Steel along with his many years of responsibility for the Owatonna Division. Bruce joined CTI in 1998 in outside sales, moving to the positions of Outside Sales Manager in 2000, Assistant GM in 2005 before being promoted to General Manager in March of 2007. Bruce holds a Bachelor's degree from St. Cloud State University. Bruce lives in Eagan, MN with his wife Karen.

**Dee Olson, Value Added Project Manager**

Dee will be working together with Bruce on the value added special project. Dee brings a unique and well-honed set of technical skills to this assignment and possesses knowledge of our inventory dynamics relative to the value added operations that will be especially helpful. During this time, Dee will have the opportunity to share these skills with Charlie Davidson and other appropriate personnel so that CTI can carry forward and continue to benefit from Dee's valuable and knowledgeable skill set. Dee has been with CTI since 1975 and has served the company ably and loyally in a wide variety of roles during her long career. Dee resides in West St. Paul with her recently retired husband Warren.

I would like to extend my thanks to Bruce and Dee for their many years of successful contributions to CTI and St. Paul specifically.

Finally, please join me in congratulating all of these individuals on their new responsibilities and please provide them your full support as they transition into their new roles.